

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

## **General Information**

Country of incorporation and domicile South Africa

enterprises

**Directors** Leonidas Kirkinis

Uys Meyer

Frederik de Ridder Gary Thomas Sayers

Sarita Martin

Registered office 202 Greenside Quarter

10 Gleneagles Road

Greenside Randburg 2193

Business address 202 Greenside Quarter

10 Gleneagles Road

Greenside Randburg 2193

Postal address 202 Greenside Quarter

10 Gleneagles Road

Greenside Randburg 2193

Bankers Investec Private Bank

First National Bank Sasfin Bank ABSA Bank

Auditors PKF Octagon Incorporated

Chartered Accountants (SA)

Registered Auditors

Company registration number 2014/048709/06

Tax reference number 9868/700/15/5

Level of assurance These annual financial statements have been audited in compliance

with the applicable requirements of the Companies Act of South Africa.

Preparer The annual financial statements were prepared under the supervision

of:

GT Sayers Director

**Issued** 09 April 2021

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# **Directors' Responsibilities and Approval**

The directors are required in terms of the Companies Act of South Africa to maintain adequate accounting records and are responsible for the content and integrity of the annual financial statements and related financial information included in this report. It is their responsibility to ensure that the annual financial statements fairly present the state of affairs of the company as at the end of the financial year and the results of its operations and cash flows for the period then ended, in conformity with International Financial Reporting Standards. The external auditors are engaged to express an independent opinion on the financial statements.

The annual financial statements are prepared in accordance with International Financial Reporting Standards and are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent judgements and estimates.

The directors acknowledge that they are ultimately responsible for the system of internal financial control established by the company and place considerable importance on maintaining a strong control environment. To enable the directors to meet these responsibilities, the board of directors sets standards for internal control aimed at reducing the risk of error or loss in a cost effective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the company and all employees are required to maintain the highest ethical standards in ensuring the company's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the company is on identifying, assessing, managing and monitoring all known forms of risk across the company. While operating risk cannot be fully eliminated, the company endeavours to minimise it by ensuring that appropriate infrastructure, controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

The directors are of the opinion, based on the information and explanations given by management, that the system of internal control provides reasonable assurance that the financial records may be relied on for the preparation of the annual financial statements. However, any system of internal financial control can provide only reasonable, and not absolute, assurance against material misstatement or loss.

The directors have reviewed the company's cash flow forecast for the year to 28 February 2022 and, in light of this review and the current financial position, they are satisfied that the company has or had access to adequate resources to continue in operational existence for the foreseeable future.

The external auditors are responsible for independently auditing and reporting on the company's financial statements. The financial statements have been examined by the company's external auditors and their report is presented on pages 4 to 6.

The financial statements set out on pages 10 to 44, which have been prepared on the going concern basis, were approved by the board of directors on 09 April 2021 and were signed on their behalf by:

Leonidas Kirkinis Gary Thomas Sayers

Johannesburg 09 April 2021



## **Independent Auditor's Report**

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#### To the Shareholders of US Plus Limited

## **Report on the Audit of the Financial Statements**

## **Opinion**

We have audited the financial statements of Us Plus Limited (the company), which comprise the statement of financial position as at 28 February 2021, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our Opinion, the financial statements present fairly, in all material respects, the financial position of Us Plus Limited as at 28 February 2021, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the company in accordance with the sections 290 and 291 of the Independent Regulatory Board for Auditors' Code of Professional Conduct for Registered Auditors (Revised January 2018), parts 1 and 3 of the Independent Regulatory Board for Auditors' Code of Professional Conduct for Registered Auditors (Revised November 2018) (together the IRBA Codes) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities, as applicable, in accordance with the IRBA Codes and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Codes are consistent with the corresponding sections of the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) respectively. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

right people. right size. right solutions.

Directors: Matthew Berger - Raymond Bloch - Melani Broodryk - Clifford Livingstone - Charles Mazhindu - Ziyaad Moosa – Deshen Rabinarain - Bianca Roos - Antoinette Schalekamp Floris Schalekamp - Henico Schalekamp - Nicole Thompson – Stephen Tucker - Monique van Wyk - Matthew Visser - Waldek Wasowicz Registration number: 2018/515503/21 Practice number: 944 351

PKF Octagon Inc. is a member firm of the PKF South Africa Inc. and PKF International Limited family of legally independent firms. Neither PKF Octagon Inc. nor PKF South Africa Inc. accept any responsibility or liability for the actions or inactions on the part of any other individual member or correspondent firm or firms.

#### Other information

The Directors are responsible for the other information. The other information comprises the information included in the document titled "Us Plus Ltd annual financial statements for the year ended 28 february 2021", which includes the Directors' Report as required by the Companies Act of South Africa, the Audit Committee Report and the Risk Adjusted Income Statement, which we obtained prior to the date of this report. The other information does not include the financial statements and our auditor's report thereon.

Our Opinion on the financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the directors for the Financial Statements

The Directors are responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our Opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:



• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error,

design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our Opinion. The risk of not detecting a material misstatement resulting from fraud

is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,

misrepresentations, or the override of internal control.

· Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are

appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the

company's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and

related disclosures made by the Directors.

• Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and based on the

audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant

doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we

are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our Opinion. Our conclusions are based on the audit evidence obtained up to

the date of our auditor's report. However, future events or conditions may cause the company to cease to continue

as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and

whether the financial statements represent the underlying transactions and events in a manner that achieves fair

presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and

significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on other legal and regulatory requirements

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that PKF

Octagon Incorporated has been the auditor of US Plus (Pty) Ltd for 2 years.

PKF Octagon Inc.

Per: Matthew Visser

Partner

Registered Auditor

09 April 2021

Johannesburg

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# **Directors' Report**

The directors have pleasure in submitting their report on the annual financial statements of US Plus Ltd for the year ended 28 February 2021.

## 1. Incorporation

The company was incorporated on 07 March 2014 and obtained its certificate to commence business on the same day.

#### 2. Nature of business

US Plus Ltd was incorporated in South Africa and provides invoice factoring services to micro, small and medium enterprises.

There have been no material changes to the nature of the company's business from the prior year.

#### 3. Review of financial results and activities

The financial statements have been prepared in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa. The accounting policies have been applied consistently compared to the prior year.

Full details of the financial position, results of operations and cash flows of the company are set out in these financial statements.

### 4. Share capital

During the current year, 475 new ordinary shares were issued to Vaalbara (Pty) Ltd, Girder Consulting (Pty) Ltd, Liane Marais and Helios (Pty) Ltd.

During the prior year, 5 new ordinary shares were issued to Nicole Gounden and 270 transferred to Vaalbara (Pty) Ltd.

The following shareholding structure of the entity applied at year end:

Baleine Capital (Pty) Ltd	744	(2020: 744)
Helios (Pty) Ltd	1726	(2020: 1400)
Liane Marais	35	(2020: 30)
Ryan Cameron	10	(2020: 10)
Girder Consulting (Pty) Ltd	28	(2020: 0)
Mike Chan Wing	5	(2020: 5)
Reabetswe Khumbane	5	(2020: 5)
Nicole Gounden	5	(2020: 5)
Vaalbara (Pty) Ltd	386	(2020: 270)

### 5. Dividends

No dividends were declared or paid during the year (2020: R Nil).

#### Directorate

The directors in office at the date of this report are as follows:

Directors	Office	Designation
Leonidas Kirkinis		Executive
Uys Meyer		Non-executive
Frederik de Ridder		Non-executive
Gary Thomas Sayers		Executive
Sarita Martin	Chairperson	Non-executive

There have been no changes to the directorate for the year under review.

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# **Directors' Report**

## 7. Corporate Governance

The Board has established an Audit and Risk Committee as well as a Social and Ethics Committee. As at the Reporting Date, the members of both of these committees comprise Sarita Martin (who is the chairman of the Board), Uys Meyer (who is the chairman of the Audit and Risk Committee) and Erik De Ridder (who is the chairman of the Social and Ethics Committee). The executive directors of UsPlus may attend board committee meetings as invitees.

US Plus has completed a register detailing complete King IV compliance which is available on the company's website (https://www.usplus.world/).

## 8. Events after the reporting period

On 1 March 2021, the company entered into a Settlement Agreement transaction with one of its debtors, 9th Moon Investments (Pty) Ltd. The transaction involves the exercising of the Company's rights under Convertible Debenture A, liquidating the full value of this Other Financial Asset and a further R4,803,403 in Trade Receivables in exchange for 55.22% of the equity in 9th Moon Investments (Pty) Ltd.

On 16 March 2021, the company concluded a Re-factoring Agreement with a local SME funder under which it will sell invoices to be acquired in the new financial year to this counterparty in return for cash up to a maximum of R15 million on a profit share basis.

On 16 March 2021, Gary Sayers (as the Chief Financial Officer of the Company) and Leon Kirkinis (as the Chief Executive Officer of the Company) considered the performance of various employees within the Company and determined that certain employees had qualified for allocations in terms of the Company's Economic Value Added profit share scheme ("EVA"). The total amount awarded under these allocations was R2 million.

The directors are not aware of any other material event which occurred after the reporting date and up to the date of this report.

## 9. Going concern

The Covid-19 outbreak which was followed by the declaration of a State of Emergency in South Africa early in the curent financial year, and their subsequent impact on economic activity in general, suppressed revenue volumes for the financial year (by approximately one third of the previous period), without completely curtailing operations. Nonetheless, the directors believe that the company has adequate financial resources to continue in operation for the foreseeable future and accordingly the annual financial statements have been prepared on a going concern basis. The directors have satisfied themselves that the company is in a sound financial position and that it has access to sufficient borrowing facilities to meet its foreseeable cash requirements. The directors are not aware of any new material changes that may adversely impact the company. The directors are also not aware of any material non-compliance with statutory or regulatory requirements or of any pending changes to legislation which may affect the company.

## 10. Auditors

PKF Octagon Incorporated continued in office in accordance with section 90 of the Companies Act, No 71 of 2008.

#### 11. Secretary

The company secretary is Acorim.

**Business address:** 13th Floor, Illovo Point 68 Melville Road

Illovo Sandton 2196

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# **Audit Committee Report**

#### 1. Composition of the Audit Committee

The Audit Committee is comprised of:

#### Name

Frederik de Ridder Uys Meyer (Chair)

Brief CVs of the committee members, who each have the requisite skills and experience to fulfil the functions of the Audit Committee, have been included in the Information Memorandum available on the company's website. The Audit Committee is satisfied that the members thereof have the required knowledge and experience as set out in Section 94(5) of the Companies Act No.71 of 2008 and Regulation 42 of the Companies Regulation, 2011.

## 2. Meetings held by the Audit Committee

The Audit Committee performed the duties laid upon it by Section 94(7) of the Companies Act No.71 of 2008 by holding meetings with the key role players and by the unrestricted access granted to the external auditors. Two meetings were held since the Committee was formed in March 2020. One meeting was held on 27 March 2020 and another on 31 March 2021. Both meetings were attended by all members of the Audit Committee.

The on-going secretarial administration of the company's statutory records is done by Acorim while Mr. Gary Thomas Sayers CA(SA), in the capacity of Financial Director, manages the finance function. The Audit Committee satisfied itself that the composition, experience and skills set of the administration and financial functions met the Company's requirements.

#### 3. Independence of external auditors

The Audit Committee satisfied itself through enquiry that the external auditors, PKF Octagon are independent as defined by the Companies Act No.71 of 2008 and as per the standards stipulated by the auditing profession. Requisite assurance was sought and provided by the Companies Act No.71 of 2008 that internal governance processes within the firm support and demonstrate the claim to independence. The Audit committee is satisfied with the quality of the external audit.

The audit fee for the external audit has been considered and approved taking into consideration such factors as the timing of the audit, the extent of the work required and the scope. The external auditor provided non-audit services to the company until March 2021 in the form of PAYE and Income Tax submissions to SARS on the company's behalf, as approved by the Audit Committee. These services terminated on 31 March 2021, which did not negatively impact on the independence of the external auditor.

## 4. Discharge of responsibilities and audited annual financial statements

Following the review by the Audit Committee of the audited annual financial statements of the Company for the year ended 28 February 2021 and based on the information provided to it, the Audit Committee considers that, in all material respects, the Company complies with the provisions of the Companies Act No.71 of 2008, International Financial Reporting Standards, and that the accounting policies applied are appropriate.

The Audit Committee is satisfied that the internal controls are effective to mitigate against possible fraud and error. The audit committee is satisfied that there have been no significant matters that were raised during the audit of the 2021 annual financial statements.

Following the review of the audited annual financial statements the Audit Committee recommended the Company's 2021 audited annual financial statements for approval to the Board on 31 March 2021. The Audit Committee further concurred with the Board and management that the adoption of the going-concern status in the preparation of the annual financial statements is appropriate.

The Audit Committee fulfilled their responsibilities in compliance with the audit charter.

**U** Meyer

Chair: Audit Committee

09 April 2021

# Statement of Financial Position as at 28 February 2021

Figures in Rand	Notes	2021	2020
Assets			
Non-Current Assets			
Property, plant and equipment	3	31 779	46 215
Other financial assets	4	22 551 329	19 485 177
	,	22 583 108	19 531 392
Current Assets			
Loans to shareholders	5	7 024 856	5 121 725
Trade and other receivables	6	75 569 350	86 166 493
Other financial assets	4	828 974	219 681
Current tax receivable		312 252	-
Cash and cash equivalents	7	31 847 389	22 128 370
		115 582 821	113 636 269
Total Assets		138 165 929	133 167 661
Equity and Liabilities			
Equity			
Share capital	8	27 729 497	19 270 221
Retained income		16 952 269	15 730 661
	·	44 681 766	35 000 882
Liabilities			
Non-Current Liabilities			
Deferred tax	9	1 833	2 484
Current Liabilities			
Trade and other payables	10	840 466	693 745
Loans from shareholders	11	4 918 027	6 069 218
Other financial liabilities	12	85 581 980	91 209 594
Derivatives	13	2 141 857	-
Current tax payable		-	191 738
		93 482 330	98 164 295
Total Liabilities		93 484 163	98 166 779
Total Equity and Liabilities		138 165 929	133 167 661

# Statement of Profit or Loss and Other Comprehensive Income

Figures in Rand	Notes	2021	2020
Revenue	14	324 172 421	458 437 679
Cost of sales	15	(299 665 888)	
Gross profit		24 506 533	27 495 476
Other income	16	2 326 028	10 635 478
Other operating losses	17	(9 314 104)	(9 044 871)
Movement in credit loss allowances	18	(11 642 138)	(15 593 077)
Operating expenses		(946 258)	(972 117)
Operating profit	18	4 930 061	12 520 889
Investment revenue	19	3 983 468	2 532 067
Finance costs	20	(7 224 340)	(7 804 533)
Profit before taxation	,	1 689 189	7 248 423
Taxation	21	(467 581)	(2 032 820)
Profit for the year	·	1 221 608	5 215 603
Other comprehensive income		-	-
Total comprehensive income for the year		1 221 608	5 215 603

# **Statement of Changes in Equity**

Figures in Rand	Share capital	Retained income	Total equity
Balance at 01 March 2019	19 181 116	10 515 058	29 696 174
Profit for the year Other comprehensive income		5 215 603	5 215 603 -
Total comprehensive income for the year	-	5 215 603	5 215 603
Proceeds of shares issued	89 105	-	89 105
Total contributions by and distributions to owners of company recognised directly in equity	89 105	-	89 105
Balance at 01 March 2020	19 270 221	15 730 661	35 000 882
Profit for the year Other comprehensive income	-	1 221 608	1 221 608 -
Total comprehensive income for the year	-	1 221 608	1 221 608
Issue of shares	8 459 276	-	8 459 276
Total contributions by and distributions to owners of company recognised directly in equity	8 459 276	-	8 459 276
Balance at 28 February 2021	27 729 497	16 952 269	44 681 766
Note	8		

# **Statement of Cash Flows**

Figures in Rand	Notes	2021	2020
Cash flows from operating activities			
Cash generated from/(used in) operations	22	17 830 218	(4 679 058)
Interest income		3 983 468	2 532 067
Finance costs		(7 224 340)	(7 804 533)
Tax paid	23	(972 222)	(1 539 244)
Net cash from operating activities		13 617 124	(11 490 768)
Cash flows from investing activities			
Purchase of property, plant and equipment	3	-	(10 769)
Advances of other financial assets		(3 675 445)	(12 712 059)
Loans advanced to shareholders		(1 903 981)	(1 937 533)
Loans to shareholders repaid		850	-
Net cash from investing activities		(5 578 576)	(14 660 361)
Cash flows from financing activities			
Proceeds on share issue	8	8 459 276	89 105
(Repayment of) proceeds from other financial liabilities		(5 627 614)	39 394 938
Proceeds from shareholders loan		-	2 205 375
Repayment of shareholders loan		(1 151 191)	-
Net cash from financing activities		1 680 471	41 689 418
Total cash movement for the year		9 719 019	15 538 289
Cash at the beginning of the year		22 128 370	6 590 081
Total cash at end of the year	7	31 847 389	22 128 370

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# **Accounting Policies**

#### 1. Significant accounting policies

The principal accounting policies applied in the preparation of these annual financial statements are set out below.

#### 1.1 Basis of preparation

The annual financial statements have been prepared on the going concern basis in accordance with, and in compliance with, International Financial Reporting Standards ("IFRS") and International Financial Reporting Interpretations Committee ("IFRIC") interpretations issued and effective at the time of preparing these annual financial statements and the Companies Act of South Africa of South Africa, as amended.

These annual financial statements comply with the requirements of the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council.

The annual financial statements have been prepared on the historic cost convention, unless otherwise stated in the accounting policies which follow and incorporate the principal accounting policies set out below. They are presented in Rands, which is the company's functional currency.

These accounting policies are consistent with the previous period.

## 1.2 Significant judgements and sources of estimation uncertainty

The preparation of annual financial statements in conformity with IFRS requires management, from time to time, to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. These estimates and associated assumptions are based on experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

## Key sources of estimation uncertainty

## Impairment of financial assets

The impairment provisions for financial assets are based on assumptions about risk of default and expected loss rates. The company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the company's past history, existing market conditions as well as forward looking estimates at the end of each reporting period. For details of the key assumptions and inputs used, refer to the individual notes addressing financial assets.

#### **Taxation**

Judgement is required in determining the provision for income taxes due to the complexity of legislation. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

The company recognises the net future tax benefit related to deferred income tax assets to the extent that it is probable that the deductible temporary differences will reverse in the foreseeable future. Assessing the recoverability of deferred income tax assets requires the company to make significant estimates related to expectations of future taxable income. Estimates of future taxable income are based on forecast cash flows from operations and the application of existing tax laws in each jurisdiction. To the extent that future cash flows and taxable income differ significantly from estimates, the ability of the company to realise the net deferred tax assets recorded at the reporting date could be impacted.

#### 1.3 Property, plant and equipment

Property, plant and equipment are tangible assets which the company holds for its own use or for rental to others and which are expected to be used for more than one year.

An item of property, plant and equipment is recognised as an asset when it is probable that future economic benefits associated with the item will flow to the company, and the cost of the item can be measured reliably.

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# **Accounting Policies**

#### 1.3 Property, plant and equipment (continued)

Property, plant and equipment is initially measured at cost. Cost includes all of the expenditure which is directly attributable to the acquisition or construction of the asset.

Property, plant and equipment is subsequently stated at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation of an asset commences when the asset is available for use as intended by management. Depreciation is charged to write off the asset's carrying amount over its estimated useful life to its estimated residual value, using a method that best reflects the pattern in which the asset's economic benefits are consumed by the company. Leased assets are depreciated in a consistent manner over the shorter of their expected useful lives and the lease term. Depreciation is not charged to an asset if its estimated residual value exceeds or is equal to its carrying amount. Depreciation of an asset ceases at the earlier of the date that the asset is classified as held for sale or derecognised.

The useful lives of items of property, plant and equipment have been assessed as follows:

Item	Depreciation method	Average useful life
Furniture and fixtures	Straight line	5 years
Office equipment	Straight line	5 years
IT equipment	Straight line	5 years

The residual value, useful life and depreciation method of each asset are reviewed at the end of each reporting year. If the expectations differ from previous estimates, the change is accounted for prospectively as a change in accounting estimate.

Each part of an item of property, plant and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately.

The depreciation charge for each year is recognised in profit or loss unless it is included in the carrying amount of another asset.

Impairment tests are performed on property, plant and equipment when there is an indicator that they may be impaired. When the carrying amount of an item of property, plant and equipment is assessed to be higher than the estimated recoverable amount, an impairment loss is recognised immediately in profit or loss to bring the carrying amount in line with the recoverable amount.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its continued use or disposal. Any gain or loss arising from the derecognition of an item of property, plant and equipment, determined as the difference between the net disposal proceeds, if any, and the carrying amount of the item, is included in profit or loss when the item is derecognised.

#### 1.4 Financial instruments

Financial instruments held by the company are classified in accordance with the provisions of IFRS 9 Financial Instruments.

Broadly, the classification possibilities, which are adopted by the company, as applicable, are as follows:

Financial assets which are debt instruments:

Amortised cost. (This category applies only when the contractual terms of the instrument give rise, on specified
dates, to cash flows that are solely payments of principal and interest on principal, and where the instrument is held
under a business model whose objective is met by holding the instrument to collect contractual cash flows).

Derivatives which are not part of a hedging relationship:

Mandatorily at fair value through profit or loss.

Financial liabilities:

Amortised cost.

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# **Accounting Policies**

#### 1.4 Financial instruments (continued)

The specific accounting policies for the classification, recognition and measurement of each type of financial instrument held by the company are presented below:

#### Loans receivable and trade and other receivables

#### Classification

Loans to shareholders (note 5), other financial assets (note 4) and trade and other receivables (note 6), excluding VAT and prepayments, are classified as financial assets subsequently measured at amortised cost.

They have been classified in this manner because their contractual terms give rise, on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding, and the company's business model is to collect the contractual cash flows on loans receivable and trade and other receivables.

## Recognition and measurement

Loans receivable and trade and other receivables are recognised when the company becomes a party to the contractual provisions of the receivables. They are measured, at initial recognition, at fair value plus transaction costs, if any.

They are subsequently measured at amortised cost.

#### Impairment

#### Loans receivable:

The company recognises a loss allowance for expected credit losses on all loans receivable measured at amortised cost. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective loans.

The company measures the loss allowance at an amount equal to lifetime expected credit losses (lifetime ECL) when there has been a significant increase in credit risk since initial recognition. If the credit risk on a loan has not increased significantly since initial recognition, then the loss allowance for that loan is measured at 12 month expected credit losses (12 month ECL). Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a loan. In contrast, 12 month ECL represents the portion of lifetime ECL that is expected to result from default events on a loan that are possible within 12 months after the reporting date.

In order to assess whether to apply lifetime ECL or 12 month ECL, in other words, whether or not there has been a significant increase in credit risk since initial recognition, the company considers whether there has been a significant increase in the risk of a default occurring since initial recognition rather than at evidence of a loan being credit impaired at the reporting date or of an actual default occurring.

### Trade and other receivables:

The company recognises a loss allowance for expected credit losses on trade and other receivables, excluding deposits, employee costs in advance, other receivable, VAT and prepayments. The amount of expected credit losses is updated at each reporting date.

The company measures the loss allowance for trade and other receivables at an amount equal to lifetime expected credit losses (lifetime ECL), which represents the expected credit losses that will result from all possible default events over the expected life of the receivable.

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# **Accounting Policies**

#### 1.4 Financial instruments (continued)

### Measurement and recognition of expected credit losses

The company makes use of a provision matrix throughout the year as a practical expedient to the determination of expected credit losses on trade and other receivables. The provision matrix is based on historic credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current and forecast direction of conditions at the reporting date, including the time value of money, where appropriate.

#### Loans receivable:

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default, taking the time value of money into consideration.

The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. The exposure at default is the gross carrying amount of the loan at the reporting date.

Lifetime ECL is measured on a collective basis in cases where evidence of significant increases in credit risk are not yet available at the individual instrument level. Loans are then grouped in such a manner that they share similar credit risk characteristics, such as nature of the loan, external credit ratings (if available), industry of counterparty etc.

The grouping is regularly reviewed by management to ensure the constituents of each group continue to share similar credit risk characteristics.

If the company has measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period, but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the company measures the loss allowance at an amount equal to 12 month ECL at the current reporting date, and visa versa.

An impairment gain or loss is recognised for all loans in profit or loss with a corresponding adjustment to their carrying amount through a loss allowance account. The impairment loss is included in operating expenses in profit or loss as a movement in credit loss allowance (note 17).

## Trade and other receivables:

The customer base is widespread and does not show significantly different loss patterns for different customer segments. The loss allowance is calculated on a collective basis for all trade and other receivables in totality. Details of the provision matrix is presented in note 6.

At year-end an impairment gain or loss is recognised in profit or loss with a corresponding adjustment to the carrying amount of trade and other receivables. The impairment loss is included in operating expenses in profit or loss as a write off (note 18).

## Write off policy

The company writes off a loan or receivable when there is information indicating that an instrument is defective and cannot be replaced, the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings. Loans and receivables written off may still be subject to enforcement activities under the company recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in profit or loss.

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# **Accounting Policies**

## 1.4 Financial instruments (continued)

### **Hedging derivatives**

#### Classification

Hedging derivatives are classified as mandatorily at fair value through profit or loss.

The company enters into a variety of derivative financial instruments in order to manage its exposure to foreign exchange risk. Derivatives held by the company which are not in designated hedging relationships, include forward exchange contracts. (Note 13).

#### Recognition and measurement

Derivatives are recognised when the company becomes a party to the contractual provisions of the instrument. They are measured, at initial recognition and subsequently, at fair value. Transaction costs are recognised in profit or loss.

Fair value gains or losses are included in other operating gains (losses) (note 17). Details of the valuation policies and processes are presented in note 28.

## Derecognition

Refer to the derecognition section of the accounting policy for the policies and processes related to derecognition.

#### Borrowings, loans from related parties and trade and other payables

#### Classification

Loans from shareholders (note 11), other financial liabilities (note 12) and trade and other payables (note 10), excluding VAT and amounts received in advance, are classified as financial liabilities subsequently measured at amortised cost.

## Recognition and measurement

Borrowings and loans from related parties are recognised when the company becomes a party to the contractual provisions of the loan. The loans are measured, at initial recognition, at fair value plus transaction costs, if any.

They are subsequently measured at amortised cost using the effective interest method.

## Cash and cash equivalents

Cash and cash equivalents are stated at carrying amount which is deemed to be fair value.

### Derecognition

#### Financial assets

The company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. If the company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the company recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the company retains substantially all the risks and rewards of ownership of a transferred financial asset, the company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

## Financial liabilities

The company derecognises financial liabilities when, and only when, the company obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

# **Accounting Policies**

## 1.4 Financial instruments (continued)

#### Reclassification

#### **Financial assets**

The company only reclassifies affected financial assets if there is a change in the business model for managing financial assets. If a reclassification is necessary, it is applied prospectively from the reclassification date. Any previously stated gains, losses or interest are not restated.

The reclassification date is the beginning of the first reporting period following the change in business model which necessitates a reclassification.

#### **Financial liabilities**

Financial liabilities are not reclassified.

#### 1.5 Tax

#### **Current tax assets and liabilities**

Current tax for current and prior periods is, to the extent unpaid, recognised as a liability. If the amount already paid in respect of current and prior periods exceeds the amount due for those periods, the excess is recognised as an asset.

Current tax liabilities (assets) for the current and prior periods are measured at the amount expected to be paid to (recovered from) the tax authorities, using the tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

## Deferred tax assets and liabilities

A deferred tax liability is recognised for all taxable temporary differences, except to the extent that the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction, affects neither accounting profit nor taxable profit (tax loss).

A deferred tax asset is recognised for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilised. A deferred tax asset is not recognised when it arises from the initial recognition of an asset or liability in a transaction at the time of the transaction, affects neither accounting profit nor taxable profit (tax loss).

A deferred tax asset is recognised for the carry forward of unused tax losses to the extent that it is probable that future taxable profit will be available against which the unused tax losses can be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

## Tax expenses

Current and deferred taxes are recognised as income or an expense and included in profit or loss for the period, except to the extent that the tax arises from:

- a transaction or event which is recognised, in the same or a different period, to other comprehensive income, or
- a business combination.

Current tax and deferred taxes are charged or credited to other comprehensive income if the tax relates to items that are credited or charged, in the same or a different period, to other comprehensive income.

Current tax and deferred taxes are charged or credited directly to equity if the tax relates to items that are credited or charged, in the same or a different period, directly in equity.

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# **Accounting Policies**

#### 1.6 Leases

The company assesses whether a contract is, or contains a lease, at the inception of the contract.

A contract is, or contains a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

In order to assess whether a contract is, or contains a lease, management determine whether the asset under consideration is "identified", which means that the asset is either explicitly or implicitly specified in the contract and that the supplier does not have a substantial right of substitution throughout the period of use. Once management has concluded that the contract deals with an identified asset, the right to control the use thereof is considered. To this end, control over the use of an identified asset only exists when the company has the right to substantially all of the economic benefits from the use of the asset as well as the right to direct the use of the asset.

In circumstances where the determination of whether the contract is or contains a lease requires significant judgment, the relevant disclosures are provided in the significant judgments and sources of estimation uncertainty section of these accounting policies.

#### Company as lessee

A lease liability and corresponding right-of-use asset are recognised at the lease commencement date, for all lease agreements for which the company is a lessee, except for short-term leases of 12 months or less, or leases of low value assets. For these leases, the company recognises the lease payments as an operating expense (note 18) on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### 1.7 Impairment of assets

The company assesses at each end of the reporting period whether there is any indication that an asset may be impaired. If any such indication exists, the company estimates the recoverable amount of the asset.

If there is any indication that an asset may be impaired, the recoverable amount is estimated for the individual asset. If it is not possible to estimate the recoverable amount of the individual asset, the recoverable amount of the cash-generating unit to which the asset belongs is determined.

The recoverable amount of an asset or a cash-generating unit is the higher of its fair value less costs to sell and its value in use.

If the recoverable amount of an asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. That reduction is an impairment loss.

An impairment loss of assets carried at cost less any accumulated depreciation or amortisation is recognised immediately in profit or loss. Any impairment loss of a revalued asset is treated as a revaluation decrease.

An entity assesses at each reporting date whether there is any indication that an impairment loss recognised in prior periods for assets other than goodwill may no longer exist or may have decreased. If any such indication exists, the recoverable amounts of those assets are estimated.

The increased carrying amount of an asset other than goodwill attributable to a reversal of an impairment loss does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior periods.

A reversal of an impairment loss of assets carried at cost less accumulated depreciation or amortisation other than goodwill is recognised immediately in profit or loss. Any reversal of an impairment loss of a revalued asset is treated as a revaluation increase.

## 1.8 Share capital and equity

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

Ordinary shares are classified as equity.

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# **Accounting Policies**

#### 1.9 Employee benefits

### Short-term employee benefits

The cost of short-term employee benefits, (those payable within 12 months after the service is rendered, such as paid vacation leave and sick leave, bonuses, and non-monetary benefits such as medical care), are recognised in the period in which the service is rendered and are not discounted.

### 1.10 Provisions and contingencies

Provisions are recognised when:

- the company has a present obligation as a result of a past event;
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and
- a reliable estimate can be made of the obligation.

The amount of a provision is the present value of the expenditure expected to be required to settle the obligation.

Provisions are not recognised for future operating losses.

#### 1.11 Revenue from contracts with customers

Revenue will be recognised to depict the transfer of promised services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those services.

The entity recognises revenue by applying the steps:

- identify the contract with a customer;
- identify the performance obligation in the contract;
- determine the transfer price;
- allocate the transaction price to the performance obligation in the contract;
- recognise revenue when (or as) the entity satisfies a performance obligation.

Discount revenue recognised at the commencement of the contracts.

Interest is recognised, in profit or loss, using the effective interest rate method.

## 1.12 Cost of sales

The related cost of providing services recognised as revenue in the current period is included in cost of sales.

#### 1.13 Translation of foreign currencies

## Foreign currency transactions

A foreign currency transaction is recorded, on initial recognition in Rands, by applying to the foreign currency amount the spot exchange rate between the functional currency and the foreign currency at the date of the transaction.

At the end of the reporting period:

- foreign currency monetary items are translated using the closing rate;
- non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the
  exchange rate at the date of the transaction; and
- non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different from those at which they were translated on initial recognition during the period or in previous annual financial statements are recognised in profit or loss in the period in which they arise.

Cash flows arising from transactions in a foreign currency are recorded in Rands by applying to the foreign currency amount the exchange rate between the Rand and the foreign currency at the date of the cash flow.

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Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

## 2. New Standards and Interpretations

## 2.1 Standards and interpretations effective and adopted in the current year

In the current year, the company has adopted the following standards and interpretations that are effective for the current financial year and that are relevant to its operations:

		Effective date: Years beginning on or after	Expected impact:
•	Presentation of Financial Statements: Disclosure initiative	01 January 2020	No impact.
•	Accounting Policies, Changes in Accounting Estimates and Errors: Disclosure initiative	01 January 2020	No impact.

## 2.2 Standards and interpretations not yet effective

The company has chosen not to early adopt the following standards and interpretations, which have been published and are mandatory for the company's accounting periods beginning on or after 01 March 2021 or later periods:

Standard	d/ Interpretation:	Effective date: Years beginning on or after	Expected impact:
•	IFRS 17 Insurance Contracts	01 January 2023	Unlikely there will be a material impact
•	COVID-19 - Related Rent Concessions - Amendment to IFRS 16	01 June 2020	Unlikely there will be a material impact

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# **Notes to the Annual Financial Statements**

Figures in Rand	2021	2020
rigules ili Naliu	2021	2020

## 3. Property, plant and equipment

		2021			2020	
	Cost	Accumulated Cardepreciation	rrying value	Cost	Accumulated Ca depreciation	arrying value
IT equipment	57 233	(52 882)	4 351	57 233	(46 406)	10 827
Furniture and fixtures	71 468	(49 921)	21 547	71 468	(42 005)	29 463
Office equipment	94 965	(89 084)	5 881	94 965	(89 040)	5 925
Total	223 666	(191 887)	31 779	223 666	(177 451)	46 215

## Reconciliation of property, plant and equipment - 2021

	Opening balance	Depreciation	Total
IT equipment	10 827	(6 476)	4 351
Furniture and fixtures	29 463	(7 916)	21 547
Office equipment	5 925	(44)	5 881
	46 215	(14 436)	31 779

## Reconciliation of property, plant and equipment - 2020

	Opening balance	Additions	Depreciation	Total
IT equipment	22 273	-	(11 446)	10 827
Furniture and fixtures	30 381	10 769	(11 687)	29 463
Office equipment	26 883	-	(20 958)	5 925
	79 537	10 769	(44 091)	46 215

Registers with details of assets are available for inspection by shareholders or their duly authorised representatives at the registered office of the company.

# **Notes to the Annual Financial Statements**

igures in Rand	2021	2020
d. Other financial assets		
Other financial assets are presented at amortised cost, which is net of loss allowance, as followers	ows:	
Convertible Debenture A	10 050 238	8 644 946
The debenture has a coupon rate of 15% per annum and is redeemable on 31 January 2023. It includes an embedded call option whereby the company can, at its sole discretion, obtain a variable number of ordinary shares in the borrower. See note 29 for subsequent events.		
Convertible Debenture B	-	2 666 045
The debenture has a coupon rate of 12.5%, is redeemable on 31 January 2022 and can be settled in full by issue of ordinary shares, which when divided by the total number of ordinary shares in issues, will be 5% upon the occurrence of a triggering event (an equity raise by the company, a liquidity event, change in control of the company and redemption date) before expiration or termination of the instrument.		
Convertible Debenture D	12 501 091	8 175 186
The debenture has a coupon rate of 10% per annum and is redeemable on 15 December 2023. It includes an embedded call option whereby the company can, at its cole discretion, obtain a variable number of ordinary shares in the borrower.		
eonidas Kirkinis	256 428	-
Gary Thomas Sayers	572 546	-
rederik de Ridder	-	218 681
The loans earn interest at the South African Revenue Services official rate of interest. The current rate is 4.5%. The loans have no fixed repayments as the company expects hese to settle under the normal operation of it's EVA (economic value added) profit share Scheme.		
	23 380 303	19 704 858
Split between non-current and current portions		
Non-current assets Current assets	22 551 329 828 974	19 485 177 219 681
	23 380 303	19 704 858
Reconciliation of debentures		
Convertible debenture A Dening balance nterest accrued	8 644 946 1 405 292	-
Closing balance	10 050 238	-
Convertible debenture B Dening balance Repayments nterest accrued	2 666 045 (2 897 813) 231 768	- - -
nicrost accraca		

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

Figures in Rand	2021	
4. Other financial assets (continued)		
Convertible debenture D		
Opening balance	8 175 186	-
Repayments	(6 388 411)	-
Issues	9 569 004	-
Interest	1 145 312	-
Closing balance	12 501 091	-

#### **Exposure to credit risk**

Other financial assets inherently exposes the company to credit risk, being the risk that the company will incur financial loss if counterparties fail to make payments as they fall due.

Other financial assets are subject to the impairment provisions of IFRS 9 Financial Instruments, which requires a loss allowance to be recognised for all exposures to credit risk. The loss allowance for other financial assets is calculated based on twelve month expected losses if the credit risk has not increased significantly since initial recognition. In cases where the credit risk has increased significantly since initial recognition, the loss allowance is calculated based on lifetime expected credit losses. The loss allowance is updated to either twelve month or lifetime expected credit losses at each reporting date based on changes in the credit risk since initial recognition. If a loan is considered to have a low credit risk at the reporting date, then it is assumed that the credit risk has not increased significantly since initial recognition.

In determining the amount of expected credit losses, the company has taken into account any historic default experience, the financial positions of the counterparties as well as the future prospects in the industries in which the counterparties operate or are employed.

There has been no change in the estimation techniques or significant assumptions made during the current reporting period.

The maximum exposure to credit risk is the gross carrying amount of the loans as presented below.

## Credit rating framework

For purposes of determining the credit loss allowances, management determine the credit rating grades of each loan at the end of the reporting period. These ratings are determined internally because external ratings are not available.

The table below sets out the internal credit rating framework which is applied by management for loans for which external ratings are not available. The abbreviation "ECL" is used to depict "expected credit losses."

Internal credit grade	Description	Basis for recognising expected credit losses
Performing	Low risk of default and no amounts are past due	12m ECL
Doubtful	There has been a significant increase in credit risk since initial recognition	Lifetime ECL (not credit impaired)
In default	There is evidence that the asset is credit impaired	Lifetime ECL (credit impaired)
Write-off	There is evidence indicating that the counterparty is in severe	Amount is written off
	financial difficulty and there is no realistic prospect of recovery	

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

# **Notes to the Annual Financial Statements**

## 4. Other financial assets (continued)

#### **Credit loss allowances**

The following tables set out the carrying amount, loss allowance and measurement basis of expected credit losses for other financial assets by credit rating grade:

## 2021

Instrument	Internal credit rating (where applicable)	Basis of loss allowance	Gross Carrying amount	Loss allowance	Amortised cost
Convertible Debenture A	Performing	12m ECL	10 050 238	-	10 050 238
Convertible Debenture D	Performing	12m ECL	12 501 091	-	12 501 091
Leonidas Kirkinis	Performing	12m ECL	256 428	-	256 428
Gary Thomas Sayers	Performing	12m ECL	572 546	-	572 546
			23 380 303	-	23 380 303

#### 2020

Instrument	Internal credit rating (where applicable)	Basis of loss allowance	Gross Carrying amount	Loss allowance	Amortised cost
Convertible Debenture A	Performing	12m ECL	8 644 946	-	8 644 946
Convertible Debenture B	Performing	12m ECL	2 666 045	-	2 666 045
Convertible Debenture D	Performing	12m ECL	8 175 186	-	8 175 186
Frederik de Ridder	Performing	12m ECL	218 681	-	218 681
			19 704 858	-	19 704 858

No external credit ratings or rating agency indicators were applied as it was not deemed applicable to the company and no external credit ratings were available.

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Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

rigules il Maria	Figures in Rand	2021	2020
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### 4. Other financial assets (continued)

#### Reconciliation of loss allowances

No credit loss allowance was raised as management assessed it to be immaterial.

#### 5. Loans to shareholders

Liane Marais Reabetswe Khumbane	4 464 581 692 966	3 547 894 367 638
Ryan Cameron Nicole Gouden	1 323 150 544 159	898 523 307 670
	7 024 856	5 121 725

The loans earn interest at the South African Revenue Services official rate of interest. The current rate is 4.50%. These loans will be settled by annual profit share.

The annual profit share structure is based on approved principals and are subject to review by the shareholders at their sole discretion on an annual basis.

## Split between non-current and current portions

Current assets	7 024 856	5 121 725
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## Exposure to credit risk

Loans to shareholders inherently exposes the company to credit risk, being the risk that the company will incur financial loss if counterparties fail to make payments as they fall due.

Loans to shareholders are subject to the impairment provisions of IFRS 9 Financial Instruments, which requires a loss allowance to be recognised for all exposures to credit risk. The loss allowance for loans to shareholders is calculated based on twelve month expected losses if the credit risk has not increased significantly since initial recognition. In cases where the credit risk has increased significantly since initial recognition, the loss allowance is calculated based on lifetime expected credit losses. The loss allowance is updated to either twelve month or lifetime expected credit losses at each reporting date based on changes in the credit risk since initial recognition. If a loan is considered to have a low credit risk at the reporting date, then it is assumed that the credit risk has not increased significantly since initial recognition. On the other hand, if a loan is in arrears more than 90 days, then it is assumed that there has been a significant increase in credit risk since initial recognition.

In determining the amount of expected credit losses, the company has taken into account any historic default experience, the financial positions of the shareholders as well as the future prospects in the industries in which the shareholders operate.

There has been no change in the estimation techniques or significant assumptions made during the current reporting period.

The maximum exposure to credit risk is the gross carrying amount as presented below. The company does not hold collateral or other credit enhancements against loans to shareholders.

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Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

## 5. Loans to shareholders (continued)

## **Credit rating framework**

For purposes of determining the credit loss allowances, management determine the credit rating grades of each loan at the end of the reporting period. These ratings are determined internally because external ratings are not available.

The table below sets out the internal credit rating framework which is applied by management for loans for which external ratings are not available. The abbreviation "ECL" is used to depict "expected credit losses."

Internal credit grade	Description	Basis for recognising expected credit losses
Performing	Low risk of default and no amounts are past due	12m ECL
Doubtful	There has been a significant increase in credit risk since initial recognition	Lifetime ECL (not credit impaired)
In default Write-off	There is evidence that the asset is credit impaired There is evidence indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery	Lifetime ECL (credit impaired) Amount is written off

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# **Notes to the Annual Financial Statements**

## 5. Loans to shareholders (continued)

## **Credit loss allowances**

The following tables set out the carrying amount, loss allowance and measurement basis of expected credit losses for loans to shareholders by credit rating grade:

## 2021

Instrument	Rating agency	Internal credit rating (where applicable)	Basis of loss allowance	Gross Carrying amount	Loss allowance	Amortised cost
Liane Marais	N/A	Performing	12m ECL	4 464 581	-	4 464 581
Reabetswe Khumbane	N/A	Performing	12m ECL	692 966	-	692 966
Ryan Cameron	N/A	Performing	12m ECL	1 323 150	-	1 323 150
Nicole Gounden	N/A	Performing	12m ECL	544 159	-	544 159
				7 024 856	-	7 024 856

#### 2020

Instrument	Rating agency	Internal credit rating (where applicable)	Basis of loss allowance	Gross Carrying amount	Loss allowance	Amortised cost
Liane Marais	N/A	Performing	12m ECL	3 547 894	-	3 547 894
Reabetswe Khumbane	N/A	Performing	12m ECL	367 638	-	367 638
Ryan Cameron	N/A	Performing	12m ECL	898 523	-	898 523
Nicole Gouden	N/A	Performing	12m ECL	307 670	-	307 670
				5 121 725	-	5 121 725

No external credit ratings or rating agency indicators were applied as it was not deemed applicable to the company

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## **Notes to the Annual Financial Statements**

Figures in Rand	2021	2020
Figures in Rand	2021	2020

#### 5. Loans to shareholders (continued)

#### Reconciliation of loss allowances

No credit loss allowance was raised as management assessed it to be immaterial.

#### 6. Trade and other receivables

	75 569 350	86 166 493
Non-financial instruments	2 451 274	549 240
At amortised cost	73 118 076	85 617 253
Financial instrument and non-financial instrument components of trade and other receive	vables	
Total trade and other receivables	75 569 350	86 166 493
Non-financial instruments: Capitalised transaction costs DMTN Programme	2 451 274	549 240
Deposits Contract liabilities Employee costs in advance Other receivable	14 500 (2 422 566) 2 937 5 086	14 500 (4 554 735) 5 937 13 517
Financial instruments: Trade receivables	75 518 119	90 138 034

## Exposure to credit risk

Trade receivables inherently expose the company to credit risk, being the risk that the company will incur financial loss if customers fail to make payments as they fall due.

A loss allowance is recognised for all trade receivables, in accordance with IFRS 9 Financial Instruments, and is monitored at the end of each reporting period. In addition to the loss allowance, trade receivables are written off when there is no reasonable expectation of recovery, for example, when a debtor has been placed under liquidation. Trade receivables which have been written off are subject to enforcement activities.

The company measures the loss allowance for trade receivables by applying the simplified approach which is prescribed by IFRS 9. In accordance with this approach, the loss allowance on trade receivables is determined as the lifetime expected credit losses on trade receivables. These lifetime expected credit losses are estimated using a provision matrix, which is presented below. The provision matrix has been developed by making use of past default experience of debtors but also incorporates forward looking information and general economic conditions of the industry as at the reporting date. At year-end the amount of the loss allowance is written off in full.

There has been no change in the estimation techniques or significant assumptions made during the current reporting period.

The company's historical credit loss experience does not show significantly different loss patterns for different customer segments. The provision for credit losses is therefore based on past due status without disaggregating into further risk profiles. The loss allowance provision is determined as follows:

	2021	2021	2020	2020
Expected credit loss rate:	Estimated gross carrying amount at default	Loss allowance (Lifetime expected credit loss)	Estimated gross carrying amount at default	Loss allowance (Lifetime expected credit loss)
Invoices not at risk: 0% (2020: 0%%)	73 095 554	_	85 583 299	-

Trade receivables are disclosed net of impaired and fully written of receivables of R 25 528 716 (2020: R 15 939 455)

# **Notes to the Annual Financial Statements**

Figures in Rand	2021	2020
7. Cash and cash equivalents		
Cash and cash equivalents consist of:		
Bank balances	31 847 389	22 128 370
8. Share capital		
<b>Authorised</b> 4 000 Ordinary No Par Value Shares	4 000	4 000
Reconciliation of number of shares issued:		
Reported as at 01 March Issue of shares – ordinary shares	2 469 475	2 464 5
,,,,	2 944	2 469
Issued Ordinary	27 729 497	19 270 221
Ordinary	27 729 497	19 270 221
Ordinary  9. Deferred tax	27 729 497	19 270 221
Ordinary	27 729 497	19 270 221 (2 484
9. Deferred tax Deferred tax liability Fixed assets		
9. Deferred tax Deferred tax liability Fixed assets Reconciliation of deferred tax liability At beginning of year		
Ordinary  9. Deferred tax  Deferred tax liability	(1 833) (2 484)	(2 484 (3 127
9. Deferred tax Deferred tax liability Fixed assets Reconciliation of deferred tax liability At beginning of year Taxable temporary difference movement on tangible fixed assets	(1 833) (2 484) 651	(2 484 (3 127 643
9. Deferred tax Deferred tax liability Fixed assets Reconciliation of deferred tax liability At beginning of year Taxable temporary difference movement on tangible fixed assets  10. Trade and other payables Financial instruments:	(1 833) (2 484) 651 (1 833)	(2 484 (3 127 643 <b>(2 48</b> 4
9. Deferred tax Deferred tax liability Fixed assets Reconciliation of deferred tax liability At beginning of year Taxable temporary difference movement on tangible fixed assets  10. Trade and other payables Financial instruments: Sundry payables Accrued expenses	(1 833) (2 484) 651 (1 833)	(2 484 (3 127 643 <b>(2 484</b> (2 079 173 000
Ordinary  9. Deferred tax  Deferred tax liability  Fixed assets  Reconciliation of deferred tax liability  At beginning of year  Taxable temporary difference movement on tangible fixed assets  10. Trade and other payables  Financial instruments:  Sundry payables  Accrued expenses  Non-purchase refundable invoices	(1 833) (2 484) 651 (1 833)	(2 484 (3 127 643 <b>(2 484</b> (2 079 173 000
9. Deferred tax Deferred tax liability Fixed assets Reconciliation of deferred tax liability At beginning of year Taxable temporary difference movement on tangible fixed assets  10. Trade and other payables Financial instruments: Sundry payables Accrued expenses Non-purchase refundable invoices  Non-financial instruments:	(1 833) (2 484) 651 (1 833) 35 674 779 664	(2 484 (3 127 643 (2 484 (2 079 173 000 523 050
Ordinary  9. Deferred tax  Deferred tax liability  Fixed assets  Reconciliation of deferred tax liability  At beginning of year	(1 833) (2 484) 651 (1 833)	(2 484 (3 127 643

# **Notes to the Annual Financial Statements**

Figures in Rand	2021	2020
11. Loans from shareholders		
Vaalbara Proprietary Limited Mike Chan Wing	- 4 918 027	2 219 500 3 849 718
The loans are unsecured and earned interest at prime plus 3.5% compounded monthly for the period 1 March 2020 to 30 September 2020, there after interest was earned at prime plus 4% compounded monthly. There are no fixed terms of repayment of the loans.		
	4 918 027	6 069 218
Split between non-current and current portions		
Current liabilities	4 918 027	6 069 218
12. Other financial liabilities		
Held at amortised cost Local Development Fund Facility 5 term loan facility to the maximum of R30 million. R15 million was utilised on 28 February 2021. Interest is compounded monthly on amount outstanding at 8.2% nominal annual rate.	14 351 267	-
Revolving Credit Facility	57 968 400	73 154 120
The revolving credit facility is denominated in US Dollar and is secured by cession by the company of its rights, title and interest in and to cash amounts of a number of its bank accounts and a pledge of contract debtors in favour of an International Debt Impact Fund.		
The facility is limited to \$5 000 000 of which \$3 812 144 was utilised and \$1 187 856 remains unutilised as at 28 February 2021. In terms of the agreement with an International Debt Impact Fund, the company can use the unutilised facility to refinance the maturing Utilisation.		
Interest rate is payable monthly on the revolving credit facility at 3% above the US Federal Reserve Bank Prime Loan Rate.		
Leonidas Kirkinis	1 547 212	7 807 670
The loan is unsecured, earns interest at prime plus 3.5% compounded monthly and is not freely transferable in terms of the Companies Act, No. 71 of 2008.		
African Dream Trust The loan is unsecured and earned interest at prime plus 3.5% compounded monthly for the period 1 March 2020 to 30 September 2020, there after interest was earned at prime plus 4% compounded monthly. The loan is repayable at the end of May 2020.	342 209	247 804
Saringwe Proprietary Limited The loan is unsecured and earns interest at prime plus 5.5% compounded monthly. The loan is repayable on 31 May 2021.	11 372 892	10 000 000
	85 581 980	91 209 594
Split between non-current and current portions		
Current liabilities	85 581 980	91 209 594

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## **Notes to the Annual Financial Statements**

Figures in Rand	2021 2020
13. Derivatives	
Hedging derivatives Foreign exchange contract	(2 141 857)
Split between non-current and current portions	
Current liabilities	(2 141 857)

Derivative financial instruments, which are not designated as hedging instruments, consisting of foreign exchange contracts, are initially measured at fair value on the contract date, and are re-measured to fair value at subsequent reporting dates.

Derivatives embedded in other financial instruments or other non-financial host contracts are treated as separate derivatives when their risks and characteristics are not closely related to those of the host contract and the host contract is not carried at fair value with unrealised gains or losses reported in profit or loss.

Changes in the fair value of derivative financial instruments are recognised in profit or loss as they arise. Derivatives are classified as financial liabilities at fair value through profit or loss - held for trading.

Fluctuations in the fair value of forward exchange contracts used to hedge currency risk of future cash flows, and the fair value of foreign currency monetary items on the statement of financial position, are recognised directly in other expenses or other income. This policy has been adopted as the relationship between the forward exchange contracts and the item being hedged does not meet certain conditions in order to qualify as a hedging relationship.

Refer to note 28 Fair value information for details of valuation policies and processes.

Refer to note 27 Financial instruments and risk management further details.

## 14. Revenue

Revenue from contracts with customers Rendering of services	324 172 421	458 437 679
Timing of revenue recognition		
Over time Rendering of services	324 172 421	458 437 679
15. Cost of sales		
Cost of invoices factored	299 665 888	430 942 203
16. Other income		
Bad debts recovered	2 326 028	10 635 478
17. Other operating losses		
Foreign exchange losses Net foreign exchange loss	(9 314 104)	(9 044 871)

# **Notes to the Annual Financial Statements**

Figures in Rand	2021	2020
18. Operating profit		
Operating profit for the year is stated after charging (crediting) the following, amongst others:		
Auditor's remuneration - external Audit fees	-	150 000
Employee costs		
Salaries, wages, bonuses and other benefits	300 543	134 767
Leases		
Operating lease charges Premises	141 232	222 636
<b>Depreciation</b> Depreciation of property, plant and equipment	14 436	44 091
Depreciation of property, plant and equipment	14 430	44 09 1
Movement in credit loss allowances Trade and other receivables	11 642 138	12 764 148
Other financial assets	-	2 828 929
	11 642 138	15 593 077
19. Investment revenue		
Interest revenue		
Bank Other interest	867 397 3 116 071	984 776 1 547 291
	3 983 468	2 532 067
20. Finance costs		
Other interest paid Prinicpal interest	5 037 361 2 186 979	7 804 533
Total finance costs	7 224 340	7 804 533

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

# **Notes to the Annual Financial Statements**

Figures in Rand		2021	2020
21. Taxation			
Major components of the tax expense			
Current South African normal tax- current year		468 232	2 033 463
	,		
<b>Deferred</b> South African deferred tax- current year		(651)	(643)
		467 581	2 032 820
Reconciliation of the tax expense			
Reconciliation between accounting profit and tax expense.			
Accounting profit		1 689 189	7 248 423
Tax at the applicable tax rate of 28% (2020: 28%)		472 973	2 029 558
Tax effect of adjustments on taxable income			
Permanent differences Deferred tax on wear and tear		(5 392)	(643
Adjustment of deferred tax prior year		- 407 504	3 905
		467 581	2 032 820
22. Cash generated from/(used in) operations			
Profit before taxation		1 689 189	7 248 423
Adjustments for:		4.4.400	44.004
Depreciation Interest received		14 436 (3 983 468)	44 091 (2 532 067
Finance costs		7 224 340	7 804 533
Net impairments and movements in credit loss allowances		11 642 138	15 593 077
Chang <sup>'</sup> es in working capital:			
Trade and other receivables		(1 044 995)	(33 266 761)
Derivatives		2 141 857	-
Trade and other payables		146 721	429 646
		17 830 218	(4 679 058)
23. Tax paid			
Balance at beginning of the year		(191 738)	302 481
Current tax for the year recognised in profit or loss		(468 232)	(2 033 463
Balance at end of the year		(312 252)	191 738
		(972 222)	(1 539 244)
24. Changes in liabilities arising from financing activities			
Reconciliation of liabilities arising from financing activities - 2021			
	Opening	Cash flows	Closing
	balance		balance
Other financial liabilities	91 209 594	(5 627 614)	85 581 980
Loans from shareholders	6 069 218	(1 151 191)	4 918 027
Total liabilities from financing activities	07 270 042	(C 770 00E)	00 500 007

97 278 812

(6 778 805)

90 500 007

Total liabilities from financing activities

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

Figures in Rand	2021	2020
Figures in Rand	2021	2020

## 24. Changes in liabilities arising from financing activities (continued)

## Reconciliation of liabilities arising from financing activities - 2020

	Opening balance	Cash flows	Closing balance
Other financial liabilities	51 814 656	39 394 938	91 209 594
Loans from shareholders	3 863 843	2 205 375	6 069 218
Total liabilities from financing activities	55 678 499	41 600 313	97 278 812

## 25. Related parties

	hips

Shareholders . Liane Marais Mike Chan Wing Ryan Cameron

Reabetswe Khumbane Belaine Capital (Pty) Ltd Helios (Pty) Ltd Nicole Gounden Vaalbara (Pty) Ltd

Girder Consulting (Pty) Ltd

Leonidas Kirkinis Ryan Cameron Reabetswe Khumbane Mike Chan Wing Frederik de Ridder

Liane Marais Nicole Gounden **Uys Meyer** 

**Gary Thomas Sayers** Sarita Martin

Close family member of key management Corinne Kirkinis

## Related party balances

Members of key management

Loan accounts -	Owing (1	to) by re	lated parties
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Loan accounts - Owing (to) by related parties		
Liane Marais	4 464 581	3 547 894
Mike Chan Wing	(4 918 027)	(3 849 718)
Reabetswe Khumbane	692 966	367 638
Ryan Cameron	1 323 150	898 523
Frederik de Ridder	-	218 681
Nicoule Gounden	544 159	307 670
Vaalbara (Pty) Ltd	-	(2 219 500)
Saringwe Proprietary Limited	(11 372 892)	(10 000 000)
African Dream Trust	(342 209)	(247 804)
Leonidas Kirkinis	(1 547 212)	(7 807 670)
Gary Thomas Sayers	572 546	-
Leonidas Kirkinis	256 428	-

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Annual Financial Statements for the year ended 28 February 2021

# **Notes to the Annual Financial Statements**

Figures in Rand	2021	2020
25. Related parties (continued)		
Related party transactions		
Interest paid to (received from) related parties		
Liane Marais	(196 686)	(229 660)
Ryan Cameron	(54 240)	(50 280)
Frederik de Ridder	(5 230)	(15 826)
Mike Chan Wing	490 809	351 455
Leonidas Kirkinis	257 483	1 099 920
Reabetswe Khumbane	(25 329)	(15 647)
Nicole Gounden	(20 489)	(6 565)
African Dream Trust	27 949	10 804
Saringwe Proprietary Limited	1 372 892	783 221
Vaalbara (Pty) Ltd	36 996	280 808
Leonidas Kirkinis	(6 428)	-
Gary Thomas Sayers	(2 546)	-
Consulting fees paid included in capitalised transaction costs DMTN programme (note 6)		
Girder Consulting (Pty) Ltd	230 000	-
Consulting fees paid capitalised as transaction costs included as part of Local development fund Facility (note 12)		
Vaalbara (Pty) Ltd	431 250	-

## 26. Directors' emoluments

No emoluments were paid to the directors or any individuals holding a prescribed office during the year.

## 27. Financial instruments and risk management

## **Categories of financial instruments**

## Categories of financial assets

## 2021

	Notes	Amortised cost	Total	Fair value
Loans to shareholders	5	7 024 856	7 024 856	7 025 706
Other financial assets	4	23 380 303	23 380 303	23 380 303
Trade and other receivables	6	73 118 076	73 118 076	73 118 076
Cash and cash equivalents	7	31 847 389	31 847 389	31 847 389
		135 370 624	135 370 624	135 371 474

## 2020

	Notes	Amortised cost	Total	Fair value
Loans to shareholders	5	5 121 725	5 121 725	5 121 725
Other financial assets	4	19 704 858	19 704 858	19 704 858
Trade and other receivables	6	85 617 253	85 617 253	85 617 253
Cash and cash equivalents	7	22 128 370	22 128 370	22 128 370
		132 572 206	132 572 206	132 572 206

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# **Notes to the Annual Financial Statements**

## 27. Financial instruments and risk management (continued)

## **Categories of financial liabilities**

2021

Net losses

2021					
	Notes	Fair value through profit or loss - Held for trading	Amortised cost	Total	Fair value
Trade and other payables	10	_	815 338	815 338	815 338
Loans from shareholders	11	-	4 918 027	4 918 027	4 918 027
Other financial liabilities	12	-	94 978 629	94 978 629	94 978 629
Derivatives - hedging	13	2 141 857	<del>-</del>	2 141 857	2 141 857
		2 141 857	100 711 994	102 853 851	102 853 851
2020					
		Notes	Amortised cost	Total	Fair value
Trade and other payables		10	693 971	693 971	693 971
Loans from shareholders		11	6 069 218	6 069 218	6 069 218
Other financial liabilities		12	91 209 594	91 209 594	91 209 594
			97 972 783	97 972 783	97 972 783
Gains and losses on financial assets					
2021					
			Notes	Amortised cost	Total
Recognised in profit or loss:					
Interest revenue			19	3 983 468	3 983 468
Movement in credit loss allowances			18	(11 642 138)	(11 642 138)
Net losses				(7 658 670)	(7 658 670)
2020					
			Notes	Amortised cost	Total
Recognised in profit or loss:					
Interest revenue			19	2 532 067	2 532 067
Movement in credit loss allowances			18	(15 593 077)	(15 593 077)

(13 061 010)

(13 061 010)

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

#### 27. Financial instruments and risk management (continued)

#### Gains and losses on financial liabilities

2021

	Note	Amortised cost	Total
Recognised in profit or loss: Finance costs	20	(7 224 340)	(7 224 340)
2020			
	Note	Amortised cost	Total
Recognised in profit or loss: Finance costs	20	(7 804 533)	(7 804 533)

## Capital risk management

The company's objective when managing capital (which includes share capital, borrowings, working capital and cash and cash equivalents) is to maintain a flexible capital structure that reduces the cost of capital to an acceptable level of risk and to safeguard the company's ability to continue as a going concern while taking advantage of strategic opportunities in order to maximise stakeholder returns sustainably.

The company manages capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain the capital structure, the company may adjust the amount of dividends paid to the shareholders, return capital to the shareholders, repurchase shares currently issued, issue new shares, issue new debt, issue new debt to replace existing debt with different characteristics and/or sell assets to reduce debt.

Loans from shareholders Other financial liabilities Trade and other payables	4 918 027 85 581 980 847 761	6 069 218 91 209 594 693 745
Total borrowings	91 347 768	97 972 557
Cash and cash equivalents	(31 847 389)	(22 128 370)
Net borrowings	59 500 379	75 844 187
Equity	44 668 121	35 000 881
Gearing ratio	133 %	217 %

## Financial risk management

### Credit risk

Credit risk is the risk of financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

The company is exposed to credit risk on loans to shareholders, other financial assets, trade and other receivables and cash and cash equivalents.

Credit risk exposure arising on cash and cash equivalents is managed by the company through dealing with well-established financial institutions with high credit ratings.

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

### 27. Financial instruments and risk management (continued)

In order to calculate credit loss allowances, management determine whether the loss allowances should be calculated on a 12 month or on a lifetime expected credit loss basis. This determination depends on whether there has been a significant increase in the credit risk since initial recognition. If there has been a significant increase in credit risk, then the loss allowance is calculated based on lifetime expected credit losses. If not, then the loss allowance is based on 12 month expected credit losses. This determination is made at the end of each financial period. Thus the basis of the loss allowance for a specific financial asset could change year on year.

Management apply the principle that if a financial asset's credit risk is low at year end, then, by implication, the credit risk has not increased significantly since initial recognition. In all such cases, the loss allowance is based on 12 month expected credit losses. Credit risk is assessed as low if there is a low risk of default. When determining the risk of default, management consider information such as payment history to date, industry in which the customer is employed, period for which the customer has been employed, external credit references etc. Credit risk is not assessed to be low simply because of the value of collateral associated with a financial instrument. If the instrument would not have a low credit risk in the absence of collateral, then the credit risk is not considered low when taking the collateral into account. Trade receivables which do not contain a significant financing component are the exceptions and are discussed below.

Where necessary, the assessment for a significant increase in credit risk is made on a collective basis. Management typically adopt this approach when information relevant to the determination of credit risk is not available on an individual instrument level. Often, the only information available on individual instruments which could indicate an increase in credit risk, is "past due" information. It is typical that more forward-looking information is generally more readily available on a collective basis. Therefore, making the determination on a collective basis, helps to ensure that credit loss allowances are determined on the basis of lifetime expected credit losses before they reach the point of being past due. Forward looking, macro-economic information is applied on a collective basis when it is readily available without undue cost or effort. When loss allowances are determined on a collective basis, management determines the loss allowances by grouping financial instruments on the basis of shared credit risk characteristics.

For trade receivables which do not contain a significant financing component, the loss allowance is determined as the lifetime expected credit losses of the instruments.

The maximum exposure to credit risk is presented in the table below:

	2021			2020		
	Gross carrying amount	Credit loss allowance	Amortised cost / fair value	Gross carrying amount	Credit loss allowance	Amortised cost / fair value
Loans to shareholders	7 024 856	-	7 024 856	5 121 725	-	5 121 725
Other financial assets	23 380 303	-	23 380 303	19 704 858	-	19 704 858
Trade and other receivables	73 118 076	-	73 118 076	85 617 253	-	85 617 253
Cash and cash equivalents	31 847 389	-	31 847 389	22 128 370	-	22 128 370
	135 370 624	-	135 370 624	132 572 206	-	132 572 206

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Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

Figures in Rand	2021	2020
riguics in rand	2021	2020

## 27. Financial instruments and risk management (continued)

## Liquidity risk

The company is exposed to liquidity risk, which is the risk that the company will encounter difficulties in meeting its obligations as they become due.

The company maintains adequate reserves, banking facilities and funding, by continuously monitoring forecasts versus actual cash flows. Maturity profiles of financial assets and liabilities are also matched to extent possible. For details of undrawn facilities available please refer to note 12.

The table below analyses the company's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date.

#### 2021

	1-3 months	Less than 1 year	Total	Carrying amount
Current liabilities				
Loans from shareholders	-	4 918 027	4 918 027	4 918 027
Trade and other payables	-	815 338	815 338	815 338
Other financial liabilities	-	94 978 629	94 978 629	85 581 980
Derivatives	2 141 857	-	2 141 857	2 141 857
	2 141 857	100 711 994	102 853 851	93 457 202

## 2020

	Less than 1 year	Total	Carrying amount
Current liabilities			
Loans from shareholders	6 069 218	6 069 218	6 069 218
Trade and other payables	693 971	693 971	693 971
Other financial liabilities	91 209 594	91 209 594	91 209 594
	97 972 783	97 972 783	97 972 783

## Foreign currency risk

The company is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US Dollar. Foreign exchange risk arises from recognised assets and liabilities.

At 28 February 2021, if the currency had weakened/strengthened by 1% against the US Dollar with all other variables held constant, post-tax profit for the year would have been R 142 671 (2020: R 731 203) lower/higher, mainly as a result of foreign exchange gains or losses on translation of US Dollar denominated liabilities.

## Foreign currency exposure at the end of the reporting period

Liabilities

Other financial liabilities: \$ 3 812 144 (2020: \$4 543 954) 57 968 400 73 154 120

## **Exchange rates**

The following closing exchange rates were applied at reporting date:

US Dollar 15.080 16.091

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

Figures in Rand	2021	2020
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## 27. Financial instruments and risk management (continued)

#### Forward exchange contracts

Certain forward exchange contracts have been entered into for the purposes of managing foreign currency risk. The net market value of all forward exchange contracts at reporting date is calculated by comparing the forward exchange contracted rates to the equivalent market foreign exchange rates at reporting date. The present value of these net market values are then calculated using the appropriate currency specific discount curve.

Mark to market profit / (loss) included in profit for the year	(2 141 857)	
Fair value of contracts as at year end	(2 141 857)	

#### Interest rate risk

At 28 February 2021, if interest rates on floating rate assets and borrowings had been 0.25% higher/lower with all other variables held constant, profit for the year would have been R 167 361 (2020: R 224 618) lower/higher, mainly as a result of higher/lower interest expense on floating rate borrowings.

#### 28. Fair value information

## Fair value hierarchy

The table below analyses assets and liabilities carried at fair value. The different levels are defined as follows:

Level 1: Quoted unadjusted prices in active markets for identical assets or liabilities that the company can access at measurement date.

Level 2: Inputs other than quoted prices included in level 1 that are observable for the asset or liability either directly or indirectly.

Level 3: Unobservable inputs for the asset or liability.

## Levels of fair value measurements

## Level 2

Assets/(Liabilities)

## Recurring fair value measurements

Total	(2 141 857)	Ξ
Hedging derivatives Foreign exchange contracts	13 2 141 857	-
Liabilities	Note(s)	
7.00000/(=.000.000)		

Note

(Registration number 2014/048709/06) Annual Financial Statements for the year ended 28 February 2021

## **Notes to the Annual Financial Statements**

## 29. Events after the reporting period

On 1 March 2021, the company entered into a Settlement Agreement transaction with one of its debtors, 9th Moon Investments (Pty) Ltd. The transaction involves the exercising of the Company's rights under Convertible Debenture A, liquidating the full value of this Other Financial Asset and a further R4,803,403 in Trade Receivables in exchange for 55.22% of the equity in 9th Moon Investments (Pty) Ltd.

On 16 March 2021, the company concluded a Re-factoring Agreement with a local SME funder under which it will sell invoices to be acquired in the new financial year to this counterparty in return for cash up to a maximum of R15 million on a profit share basis.

On 16 March 2021, Gary Sayers (as the Chief Financial Officer of the Company) and Leon Kirkinis (as the Chief Executive Officer of the Company) considered the performance of various employees within the Company and determined that certain employees had qualified for allocations in terms of the Company's Economic Value Added profit share scheme ("EVA"). The total amount awarded under these allocations was R2 million.

The directors are not aware of any other material event which occurred after the reporting date and up to the date of this report.

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# **Risk Adjusted Income Statement**

Cost of sales         15         (299 665 888)         (430 942 203 27 495 476 573)         27 495 476 573         27 495	Figures in Rand	Notes	2021	2020
Discount revenue         24 506 533         27 495 476           Bad debts recovered         2 326 028         10 635 478           Movement in credit loss allowance         (11 642 138)         (15 593 077           Risk adjusted income         15 190 423         22 537 877           Investment revenue         19         3 983 468         2 532 067           Gross income         19 173 891         25 069 944           Operating expenses         (42 206)         (36 272           Accounting fees         (42 206)         (36 272           Addinistration and management fees         (5 601)         15 317           Cleaning         (11 172)         (19 683)           Commission paid         (22 325)         (3 943)           Complise expenses         (222 685)         (228 887           Computer expenses         (222 685)         (228 887           Consulting and professional fees         (3 300)         (47 707           Credit Bureau Fees         (5 836)         (9 786           Depreciation         (14 436)         (44 091           Employee costs         (300 543)         (134 767)           Entertainment         (	Revenue	14	324 172 421	458 437 679
Bad debts recovered         2 326 028         10 635 478           Movement in credit loss allowance         (11 642 138)         (15 593 077           Risk adjusted income         15 190 423         22 537 877           Investment revenue         19         3 983 488         2 532 067           Gross income         19 173 891         25 069 944           Operating expenses         4         42 206)         (36 272           Accounting fees         (42 206)         (36 272         42 206)         (36 272           Administration and management fees         (42 206)         (36 272         43 00         44 00 <t< th=""><th>Cost of sales</th><th>15</th><th>(299 665 888)</th><th>(430 942 203)</th></t<>	Cost of sales	15	(299 665 888)	(430 942 203)
Movement in credit loss allowance         (11 642 138)         (15 593 077           Risk adjusted income         15 190 423         22 537 877           Investment revenue         19 3 983 468         2 532 067           Gross income         19 173 891         25 069 944           Operating expenses         42 206)         (36 272           Accounting fees         (42 206)         (36 272           Auditors remuneration         -         ( 500 00)           Bank charges         (5 401)         15 317           Cleaning         (11 172)         16 633           Commission paid         (22 325)         (3 948           Computer expenses         (22 355)         (3 948           Computer expenses         (22 350)         (3 772           Consulting and professional fees         (23 000)         (4 770           Credit Bureau Fees         (5 836)         (9 788           Despreciation         (14 436)         (44 091           Employee costs         (300 543)         (134 767           Entertailment         (300 543)         (43 767         (450           General expenses         (11 3956)         (11 4232         (22 636           Legal expenses         (37 95)         (5 536) </td <td>Discount revenue</td> <td></td> <td>24 506 533</td> <td>27 495 476</td>	Discount revenue		24 506 533	27 495 476
Risk adjusted income         15 190 423         22 537 877           Investment revenue         19         3 983 468         2 532 067           Gross income         19 173 891         25 069 944           Operating expenses         42 206)         (36 272 62)           Accounting fees         (42 206)         (36 272 62)           Administration and management fees         -         (150 000 62)           Administration and management fees         (5 401)         15 317 (150 000 62)           Auditors remuneration         (5 401)         15 317 (19 683 62)           Cleaning         (11 172)         (19 683 62)           Compliance expenses         (5 401)         15 317 (19 683 62)           Computer expenses         (22 255)         (3 943 62)           Computer expenses         (22 265)         (28 887 62)           Consulting and professional fees         (23 000)         (4 770 62)           Consulting and professional fees         (23 000)         (4 770 62)           Consulting and professional fees         (30 0543)         (134 767 68)           Depreciation         (14 436)         (44 091 62)           Employee costs         (300 543)         (134 767 68)           Entertainment         (450 687 68)         (1800 68)	Bad debts recovered			10 635 478
Investment revenue	Movement in credit loss allowance		(11 642 138)	(15 593 077)
Gross income         19 173 891         25 069 944           Operating expenses         Accounting fees         (42 206)         (36 272           Administration and management fees         -         (390           Auditors remuneration         -         (150 000           Bank charges         (5 401)         15 317           Cleaning         (11 172)         (19 635)           Commission paid         (22 325)         (3 943)           Computer expenses         (22 385)         (228 887)           Consulting and professional fees         (33 000)         (4 770)           Consulting and professional fees         (38 00)         (4 770)           Credit Bureau Fees         (5 836)         (9 786           Depreciation         (14 436)         (4 091           Employee costs         (300 543)         (134 767           Entertainment         -         (480           Lease rentals on operating lease         (11 232)         (222 636           Leagal expenses         (113 956)         (114 232)         (222 636           Leagal expenses         (13 7950)         -         (480)         (5 836)         (9 786)         (5 836)         (9 786)         (5 836)         (9 786)         (5 836)	Risk adjusted income		15 190 423	22 537 877
Operating expenses         (42 206)         (36 272 (390 (36 272 (390 (36 272 (390 (39 272 (390 (39 272 (390 (39 272 (390 (39 272 (39	Investment revenue	19	3 983 468	2 532 067
Accounting fees       (42 206)       (36 272         Administration and management fees       -       (390         Auditors remuneration       -       (150 000         Bank charges       (5 401)       15 317         Cleaning       (11 172)       (19 683         Commission paid       (22 325)       (3 943         Computer expenses       (22 300)       (4 770         Computer expenses       (23 000)       (4 770         Credit Bureau Fees       (5 836)       (9 786         Depreciation       (14 436)       (44 091         Employee costs       (300 543)       (134 767         Entertainment       -       (450         General expenses       (113 956)       (114 232)         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         Operating profit       18 18 227 633       24 097 823         Loss on exchange differences       (9 314 104)       (9 044 871         Loss on exchange differences       (9 314 104)       (9 044 87	Gross income		19 173 891	25 069 944
Administration and management fees       -       (390         Auditors remuneration       -       (150 000         Bank charges       (5 401)       15 317         Cleaning       (111 172)       (19 683)         Commission paid       (22 325)       (3 943)         Computer expenses       (222 685)       (228 887)         Consulting and professional fees       (23 000)       (4 770         Credit Bureau Fees       (5 836)       (9 786)         Depreciation       (14 436)       (44 091)         Employee costs       (300 543)       (134 767)         Entertainment       -       (450         General expenses       -       (1 800         Lease rentals on operating lease       (141 232)       (222 636         Leagal expenses       (141 232)       (222 636         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         Operating profit       18 18 227 633       24 097 827         Operating profit       18 18 227 633       (7 804 533)         Loss on exchange differences       (9 314 104)       (9 044 871)         Time for the profit before taxa	Operating expenses			
Auditors remuneration	Accounting fees		(42 206)	(36 272)
Bank charges       (5 401)       15 317         Cleaning       (11 172)       (19 683         Commission paid       (22 325)       (3 943         Computer expenses       (22 685)       (228 887)         Consulting and professional fees       (23 000)       (4 770         Credit Bureau Fees       (5 836)       (9 786         Depreciation       (14 436)       (44 091         Employee costs       (300 543)       (134 767         Entertainment       -       (450         General expenses       -       (1800         Lease rentals on operating lease       (113 956)       (114 232)         Legal expenses       (113 956)       (114 232)         Security       (6 933)       (8 551)         Travel - local       (433)       (7 176         Written off expense       1 850       -         Operating profit       18       18 27 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Frofit before taxation       21       (467 581)       (2 032 820	Administration and management fees		-	(390)
Cleaning       (11 172)       (19 683         Commission paid       (22 325)       (3 943         Computer expenses       (222 685)       (228 887         Consulting and professional fees       (23 000)       (4 770         Credit Bureau Fees       (5 836)       (9 786         Depreciation       (14 436)       (44 091         Employee costs       (300 543)       (134 767         Entertainment       -       (450         General expenses       (14 232)       (222 636         Legal expenses       (113 956)       (114 232)       (222 636         Legal expenses       (113 956)       (114 232)       (222 636       (222 636)       (97 202 636       (200 70 202 636) <t< td=""><td>Auditors remuneration</td><td></td><td>-</td><td>(150 000)</td></t<>	Auditors remuneration		-	(150 000)
Commission paid       (22 325)       (3 943)         Computer expenses       (222 685)       (228 887)         Consulting and professional fees       (23 000)       (4 770)         Credit Bureau Fees       (5 836)       (9 786)         Depreciation       (14 436)       (44 091)         Employee costs       (300 543)       (134 767)         Entertainment       -       (450)         General expenses       -       (1 800)         Lease rentals on operating lease       (141 232)       (222 636)         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551)         Travel - local       (433)       (7 176         Written off expense       1 850       -         Toperating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533)         Loss on exchange differences       (9 314 104)       (9 044 871)         Toperating before taxation       1 689 189       7 248 423         Taxation       21       (467 581)       (2 032 820)	Bank charges		(5 401)	15 317
Computer expenses       (222 685)       (228 887         Consulting and professional fees       (23 000)       (4 770         Credit Bureau Fees       (5 836)       (9 786         Depreciation       (14 436)       (44 091         Employee costs       (300 543)       (134 767         Entertainment       -       (450         General expenses       -       (1 800)         Lease rentals on operating lease       (111 956)       (114 232)         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Toposit before taxation       1 689 189       7 248 423         Taxation       21       (467 581)       (2 032 820	Cleaning		(11 172)	(19 683)
Consulting and professional fees       (23 000)       (4 770         Credit Bureau Fees       (5 836)       (9 786         Depreciation       (14 436)       (44 091         Employee costs       (300 543)       (134 767         Entertainment       -       (450         General expenses       -       (1 800         Lease rentals on operating lease       (111 232)       (222 636         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533)         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation       1 689 189       7 248 423         Taxation       21       (467 581)       (2 032 820	Commission paid		(22 325)	(3 943)
Credit Bureau Fees       (5 836)       (9 786         Depreciation       (14 436)       (44 091         Employee costs       (300 543)       (134 767         Entertainment       -       (450         General expenses       -       (1 800         Lease rentals on operating lease       (141 232)       (222 636         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Secretarial fees       (37 950)       -         Secretarial fees       (433)       (7 176         Written off expense       1 850       -         Written off expense       1 850       -         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         (16 538 444)       (16 849 404         Profit before taxation       21       (467 581)       (2 032 820	Computer expenses		(222 685)	(228 887)
Depreciation       (14 436)       (44 091         Employee costs       (300 543)       (134 767         Entertainment       - (450         General expenses       - (1800         Lease rentals on operating lease       (141 232)       (222 636         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533)         Loss on exchange differences       (9 314 104)       (9 044 871)         Profit before taxation       1 689 189       7 248 423         Taxation       21       (467 581)       (2 032 820)	Consulting and professional fees		(23 000)	(4 770)
Employee costs       (300 543)       (134 767         Entertainment       - (450         General expenses       - (1800         Lease rentals on operating lease       (141 232)       (222 636         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation       1 689 189       7 248 423         Taxation       21       (467 581)       (2 032 820	Credit Bureau Fees		(5 836)	(9 786)
Entertainment       - (450         General expenses       - (1800         Lease rentals on operating lease       (141 232)       (222 636         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         Coperating profit       18 18 227 633       24 097 827         Finance costs       20 (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation       1 689 189       7 248 423         Taxation       21 (467 581)       (2 032 820	Depreciation		(14 436)	(44 091)
General expenses       -       (1 800         Lease rentals on operating lease       (141 232)       (222 636         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation         Taxation       21       (467 581)       (2 032 820	Employee costs		(300 543)	(134 767)
Lease rentals on operating lease       (141 232)       (222 636         Legal expenses       (113 956)       (114 232)         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation       1 689 189       7 248 423         Taxation       21       (467 581)       (2 032 820	Entertainment		-	(450)
Legal expenses       (113 956)       (114 232         Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         (946 258)       (972 117         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation         Taxation       21       (467 581)       (2 032 820	General expenses		-	(1 800)
Secretarial fees       (37 950)       -         Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         (946 258)       (972 117         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation         Taxation       21       (467 581)       (2 032 820	Lease rentals on operating lease		(141 232)	(222 636)
Security       (6 933)       (8 551         Travel - local       (433)       (7 176         Written off expense       1 850       -         (946 258)       (972 117         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation         Taxation       21       (467 581)       (2 032 820	Legal expenses		(113 956)	(114 232)
Travel - local       (433)       (7 176         Written off expense       1 850       -         (946 258)       (972 117         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation         Taxation       21       (467 581)       (2 032 820	Secretarial fees		(37 950)	-
Written off expense       1 850       -         Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation       1 689 189       7 248 423         Taxation       21       (467 581)       (2 032 820	Security		(6 933)	(8 551)
Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         (16 538 444)       (16 849 404         Profit before taxation         Taxation       21       (467 581)       (2 032 820	Travel - local			(7 176)
Operating profit       18       18 227 633       24 097 827         Finance costs       20       (7 224 340)       (7 804 533         Loss on exchange differences       (9 314 104)       (9 044 871         Profit before taxation       1 689 189       7 248 423         Taxation       21       (467 581)       (2 032 820	Written off expense			-
Finance costs Loss on exchange differences  20 (7 224 340) (7 804 533 (9 314 104) (9 044 871)  (16 538 444) (16 849 404)  Profit before taxation  Taxation  21 (467 581) (2 032 820)				
Loss on exchange differences (9 314 104) (9 044 871 (16 538 444) (16 849 404 Profit before taxation 1 689 189 7 248 423 (2 032 820 189 189 7 248 423 (2 032 820 189 189 189 189 189 189 189 189 189 189	. •			
(16 538 444) (16 849 404         Profit before taxation       1 689 189       7 248 423         Taxation       21 (467 581) (2 032 820		20	,	
Profit before taxation       1 689 189       7 248 423         Taxation       21       (467 581)       (2 032 820)	Loss on exchange differences			
Taxation 21 (467 581) (2 032 820	- m			(16 849 404)
(181 861) (2 852 626		21		
	Profit for the year		1 221 608	5 215 603